

November 2017 Newsletter



Fypon Price Increase

Effective 1/1/2018, Fypon is announcing an average price increase of 3.6% which varies by product line and SKUs within each product line. For general information, the table in the next column provides the average increase by category but you will need to [refer to the provided electronic file](#) for the specific increase by SKU. Your overall price increase will vary based on the product mix you purchase. Other than beams, if you are located within our truck route Fypon freight is always FREE!



HB&G Wrap Price Drop

Effective November 1st, 2017 HB&G will drop pricing on all of their column wrap products.

PermaWrap & PermaSnap columns will have a price reduction ranging from 6% to 28% depending on model and size. B&B has reduced the list prices to accommodate this price reduction. [Download our new list prices](#) or visit store.bbwood.com.

HBG has also expanded their product offering with new sizes in PermaWrap (heights of 6', 8', 9, 10, & 12').

[Fluted columns](#) are now priced and the panel columns show 2-panel versions. Craftsman columns also have additional sizes.

Plain Wrap columns, 3/8" PVC, are now called the Value series. A Premium Wrap column, 1/2" PVC, is also priced.

Fypon 2018 Price Matrix

For general information, the table below provides the average increase by category but you will need to [refer to the provided electronic file](#) for the specific increase by SKU. Your overall price increase will vary based on the product mix you purchase.

Contact Us:

info@bbwood.com

PH 216-292-6555

Fax 216-292-6584

Our websites:

bbwood.com

Stairtrends.com

[Stair Artist](#)

**Fypon 2018 Price Increase for
Stock & Non-stock Parts**

Product Category	% Increase
Balustrades & Columns	3.4%
Decorative Millwork	3.4%
E-Vent Systems	5.0%
Louvers & Gable Vents	3.7%
Mouldings	3.8%
Window & Door Trim	5.5%*
Column Wraps	0.0%
QuickRail	3.0%
Total Average Price Increase	3.6%

* Substituting our new CH crossheads for WCH crossheads (very similar in appearance) will reduce this increase.